

February 5, 2020

Subject: Clarification on Domestic Manufacturing Claims:

MacLean receives many requests for certification to Buy America, Buy American, and Made in America. These terms may sound similar, but the actual definitions are very different.



**Buy America**

- Applies to Iron and Steel, only
  - Not applicable to other materials
- 100% of content must be of US origin from melt
- Detailed documentation required
- Often associated with federally funded projects --- Federal Transit Admin (FTA), Federal Highway Admin (FHWA), and Federal Aviation Admin (FAA)

**Buy American**

- Must be manufactured in the US, and the cost of components mined, produced, or manufactured in the United States exceeds 50% of the cost of all its components

**Made in America or Made in the USA**

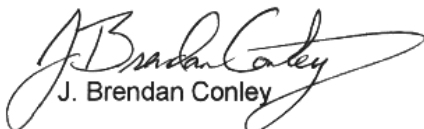
- This is a generic term that is more commonly associated with how a product is advertised. Often, we see qualifying statement associated with these claims.
  - Unqualified claim --- needs to be “all or virtually all” made in the US
    - Note that this claim does not necessarily mean Buy America compliant
  - Qualified claim --- Made from US and foreign content with a qualifying statement.
    - Examples
      - “60% US content”
      - “Made in USA and of domestic and imported parts”
      - “Assembled in the USA”

The position of MacLean is to support only the Buy America claims, which is also the most commonly requested and the most stringent definition of domestic content and origin. All other domestic claims are subject to some level of interpretation.

MacLean offers a comprehensive Buy America catalog and a Buy America certification on our website.

- <https://www.macleanpower.com/product/buy-america-certified>

Sincerely,  
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